



Turn to the experts

Start Fall Strong

Keep your selling momentum going with our 0% for 60 month* financing offer designed to help you win more replacement sales this fall.

Plan 2158



Sales Period
8/1/26 - 11/20/26

Installation & Claiming
8/1/26 - 12/20/26

Must claim within 30 days of transaction.

No Maximum Rebate Limit!

Tiered Buy-Down (All Dealers – Regardless Of FAD Status)

To ensure this program delivers maximum impact across the channel, the factory is investing in enhanced, tiered buy-downs available to all dealers, regardless of FAD status.

Tier	Starting Cost	Factory buy-down	Net dealer cost
Comfort™	16.98%	7%	9.98%
Performance™**	16.98%	10%	6.98%
Infinity®**	16.98%	10%	6.98%

**Must include at least one indoor or outdoor unit from the Performance™ / Infinity® tier

FAD Boost

Factory Authorized Dealers (FADs) may stack this Financing promotion with Cool Cash rebates on qualifying Performance™ or Infinity® tier system purchases.

Use it to overcome 'repair vs. replace' objections at the kitchen table.



Claim at CarrierIncentives.com

*Special Rate of 0% APR with 60 equal monthly payments. Subject to credit approval and program restrictions. Refer to program guidelines and current Wells Fargo rate sheets for important program rules. Promotion terms subject to change or cancellation without notice. Wells Fargo is a registered trademark of Wells Fargo & Company.

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