

Up To Date

FAD Financing Rates

Even though Cool Cash has ended, Carrier Factory Authorized dealers can still receive rebates when using Wells Fargo consumer financing. A full Infinity System is eligible for a \$900 rebate when using the 0% APR for 36 or 60 month program. The rebate is \$450 when using the 12 month no interest promotion.

Excess 58MEC100-20

There are still some old 58MEC100-20 furnaces in inventory. When quoting a 5-ton 92% furnace, consider this upgraded model at a lower cost!

Closed on July 4

All Sigler Wholesale Distributor locations will be closed on Friday, July 4.

What's New on SiglerTV

Check out this new video on SiglerTV.com:

- *AHRI ratings*
- The password is swd.*



Alan Hinsch in the South San Francisco warehouse

This Issue

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Free 5-Year Optional Labor Warranty

The home comfort system you're selling right now is probably the largest purchase your homeowner will make this year. They expect their system to work and won't be happy if it doesn't. Unfortunately, problems can occur, so it's wise to prepare for them.

That's why Sigler Wholesale Distributors partnered with JB & Associates to provide you and your homeowners with a great optional labor warranty program. Why get a warranty from JB?

- No deductible
- No limit on repairs (up to original purchase price)
- Covers all brands of equipment
- Transferrable free of charge
- Can be purchased up to 5-years from equipment startup.
- Easy online system for registering contracts, making claims or printing certificates.

10-year programs begin on day 91 and include a \$125 labor rate, diagnostic allowance, refrigerant allowance, reclaim allowance and part allowance. This is full service coverage at \$345 for a furnace or \$728 for a full AC system.

5-year programs offer similar full-service benefits. The price is \$160 for a furnace or \$295 for a full AC system.

Through July and August, Sigler Wholesale Distributors will pay your cost on a 5-year labor warranty with the purchase of a full Infinity System (furnace, AC and touch control). At no cost to you, you're now able to provide a great warranty solution from day 91 through day 1826! Please see your territory manager for full details.

If you haven't registered yet, please go to the link below. JB pricing and consumer materials are also linked below:

Register - <http://tinyurl.com/jb-register>
Pricing - <http://tinyurl.com/jb-pricing>

Consumers are used to seeing optional warranties. It's impossible to buy new electronics without being offered an extended warranty. New car buyers and homebuyers are exposed to them as well. These programs are everywhere because they make sense -- both for the consumer and the provider. Make sure you're offering your homeowners something they may want on every sale.

Sigler

Wholesale Distributors

THE PRODUCTS YOU NEED
THE VALUE YOU DESERVE

Concord

1920 Mark Court, #100

p – 925.825.1540
f – 925.825.1427

Steve Moorhead x8501
Catie Bier x8516
Chris Cobb x8503
Josh Cobb x8505
Jimmy Hilton x8512
Bob Tomlinson x8502

San Jose

1070 Commercial St, #106

p – 408.453.3300
f – 408.452.1822

John Schurr x8300
Mike Ha x8305
Dave Peters x8314
Linda Randall x8311
Bill Sperbeck x8302
Brett Sutton x8312

South San Francisco

229 Littlefield Avenue, #4

p – 415.330.6600
f – 415.330.6670

John Coleman x8413
Missy Bier x8407
Pete Martinez x8406
Tricia Maychrowitz x8404

Regional Manager

Jon Malkovich x8500

Technical Support

Greg Sanchez x8405

Marketing

Sabrina Sahota x8514

Credit & Accounting

A-Q: Connie Watts x5158
R-Z: Dina Rowell x5326

Administrative Support

Duvi Sigler x8605

Featured Products

Honeywell Mug

It can be used to keep your coffee warm, or as a planter. Maybe you use it as a candy dispenser or a pencil holder. It could also hold some spare change or paperclips. Perhaps your toothbrush goes inside or it's used as a measuring scoop for dog food. It can be a cookie cutter or hold paint for a touch-up job.



Regardless of how you want to use it, get yours for free during the month of July when you buy two jugs of refrigerant from Sigler Wholesale Distributors.

New Supply Items

Sigler Wholesale Distributors is stocking several new supply items, helping ensure a one-stop-shopping experience!

- Galvanized pipe and fittings
- Shoemaker 950 registers
- Dryer boxes
- PH2A
- R6 bubble wrap
- Zip-EZ insulation fasteners
- Big Dog insulation spacers
- Sealtite tubing and fittings
- Romex connectors and EMT strap
- Ductless mini-split cable
- Un-insulated fan coil plenums
- Polyken lineset tape
- Cooper B-Line strut & threaded rods
- Lift Safety glasses
- Veto Pro Pak Tool bags
- TurboTorch accessories
- A/C Leak Freeze
- Custom sheet metal

If you routinely buy something that we're not stocking, let us know. We want to earn all of your business!

Technical Tips

Q: The Schrader core broke, now what?

Yeah, that's a real "ah poop" moment. Doesn't happen often (probably will now since I jinxed ya with this tip), but what do you do if you are so unfortunate?

We all know about core removers – from the type on the back of the screwdriver to the type with isolation valves. However, few are aware of the tool called a core extractor. Most manufacturers of core removal devices with isolation valves will offer an extractor as an option. Essentially, it's an "easy out" for Schrader cores, and could be the best "save your hide" tool for under \$20.00. Sigler Wholesale Distributors stocks a

complete line-up of CPS core removal tools and re-threaders.

A couple of notes: If you are going to remove cores from split system service valves during installation for pressure test and evacuation purposes, do so before you connect the lineset. Core extractors work on standard Schrader valves, 1/4" and 5/16", they do not work on the latest high flow cores found in newer package units. If you are attempting to remove a core on a system under pressure and it feels a bit tight, resist the urge to continue and instead add a swivel connector with core depressor and core.