

## Up To Date

### Fall Cool Cash

*Carrier's Cool Cash consumer promotion ends on November 15. The installation deadline is November 30 and all claims must be submitted by 4:00 on December 15.*

### Inventory Closures

*Sigler Wholesale Distributors in South San Francisco will be closed for inventory on Friday, November 7. San Jose will be closed for inventory on Friday, November 21. During each closure, the other two Bay Area branches will be open.*

### Fresh Aire UV Spiff

*Between now and November 30, contractors who buy five APCO Fresh Air UV purifiers will get a \$50 gift card. Buy 10 and it's a \$200 gift card!*

### What's New on SiglerTV

*Check out this new video on SiglerTV.com:*

- *Comfort Series ERV*  
*The password is swd.*



Brett Sutton in the San Jose store

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## Smart Phone and Tablet Apps

Do you want to use your smart phone or tablet for more than Angry Birds and WatchESPN? Both Sigler Wholesale Distributors and Carrier Corporation have 12 great apps that can help you sell more and help you service existing equipment more effectively. They are available for both iOS and Android and can be easily downloaded from [www.SiglerNorCal.com](http://www.SiglerNorCal.com). Tap on "Apps" and use the password "swd" (think **S**igler **W**holesale **D**istributors). Tap the icon for your operating system you're using.

### Product Information Tool

Show homeowners the features, benefits and differences between equipment and various other IAQ accessories.

### Comfort Series WiFi Thermostat

Access Carrier's new Comfort Series WiFi thermostat from anywhere.

### Carrier Variable Speed

Learn the features and benefits of the Carrier 24VNA9 variable speed AC.

### Carrier Solar City

Find sales scripts, program details and marketing materials for dealers in Carrier's Solar City rebate program.

### Sigler Mobile

Find a local Sigler Wholesale Distributors location and eventually receive special offers and promotions.

### eInfo

Get information by scanning the bar-code found on newer Carrier products.

### Greenspeed Hours Calculator

Explain the value of the 25VNA0 Greenspeed heat pump system.

### MyInfinity Touch

Access Carrier's Infinity Touch WiFi thermostat from anywhere.

### Sound Comparison "Tool"

Compare and contrast the recorded sound output from a variety of Carrier and competitive furnaces.

### Technical Literature

View all Carrier technical literature.

### Totaline Mobile

Get a complete parts breakdown for any Carrier or BDP product.

### Carrier-Toshiba Ductless

Everything ductless that you'd ever need.

# Sigler

Wholesale Distributors

THE PRODUCTS YOU NEED  
THE VALUE YOU DESERVE

## Concord

1920 Mark Court, #100

p – 925.825.1540  
f – 925.825.1427

Steve Moorhead x8501  
Catie Bier x8516  
Jimmy Hilton x8512  
Roland Cervantes x8503  
Bob Tomlinson x8502

## San Jose

1070 Commercial St, #106

p – 408.453.3300  
f – 408.452.1822

John Schurr x8300  
Mike Ha x8305  
Phyllis LaVoy x8307  
Dave Peters x8314  
Linda Randall x8311  
Bill Sperbeck x8302  
Brett Sutton x8312

## South San Francisco

229 Littlefield Avenue, #4

p – 415.330.6600  
f – 415.330.6670

John Coleman x8413  
Pete Martinez x8406  
Tricia Maychrowitz x8404

## Regional Manager

Jon Malkovich x8500

## Technical Support

Greg Sanchez x8405

## Marketing

Sabrina Sahota x8514

## Credit & Accounting

A-Q: Connie Watts x5158  
R-Z: Dina Rowell x5326

## Administrative Support

Duvi Sigler x8605  
Debbie Russitano x8412

## Featured Products

### Consumers Digest Best Buy

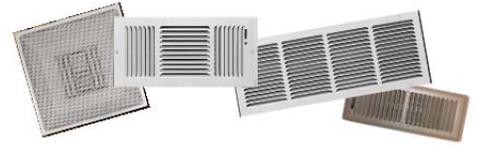
The 58PHX was just named "Best Buy" by Consumers Digest. This national publication awards fewer than 3% of consumer products with this coveted designation. The article states...

*"The Boost 80 is a repeat Best Buy selection, because it still has the best combination of performance and warranty in this price range. We like the fact that this series has the widest range of input among economy models that have a blower that uses an electronically commutated motor, which makes the blower quieter and more efficient when compared with models that use a standard blower motor."*

To celebrate, we're going to further increase the value of this award winning furnace. During the month of November, mention this article and take \$100 off the price. Couple that with Cool Cash and it's a win for you and the homeowner.

### Pro1 and Shoemaker

Shoemaker grilles and registers are known for quality, style and performance.



Pro1 thermostats are known for reliability, innovation and value.



Now, the two are coming together to offer you all of those benefits on top of tremendous savings! This month, get a free Pro1 thermostat when you buy shoemaker grilles and registers from Sigler Wholesale Distributors.

Buy **\$100** in Shoemaker products and get a free **T705** (normally \$30.15)

Buy **\$200** in Shoemaker products and get a free **T855** (normally \$61.72)

Buy **\$300** in Shoemaker products and get a free **T855i** (normally \$99.99)

## Technical Tips

**Q: We ran a condensing furnace on propane before converting it. Now what?**

Condensing gas furnaces are shipped for operation with natural gas. If the furnace is going to be operated with propane, it must be converted prior to operation using the agency approved conversion kit listed on the rating plate or in the product literature.

A condensing furnace configured for natural gas and operated on propane can build significant soot within 16 hours of operation. If the furnace is then converted and operated, the existing soot layer is thick enough to restrict combustion air flow and continue to produce and build soot. In addition, if a furnace runs on propane when configured for natural gas, the

first pass of the primary heat exchanger will overheat which can result in thermal stress cracks.

Extensive cleaning of the primary and secondary heat exchangers, collector box, inducer housing, trap and vent pipe may restore normal operation; however, the process is complex, time consuming, and not a sure bet. Component or furnace replacement is the only sure path to success.

Lastly, soot formation is typically accompanied by carbon monoxide and aldehyde production which can be harmful. Continuing to operate a sooted furnace is not recommended.