

## Up To Date

### Inventory Closures

Sigler Wholesale Distributors will be closed for inventory on the following Fridays:

- South San Francisco: November 6
- San Jose: November 13

### 25VNA0 Heat Pump

Through the end of the year, every time you order a 25VNA0 from Sigler Wholesale Distributors, you'll be automatically entered in a drawing to win a 60" TV!

### Price Increase

Carrier Corporation has announced a price increase up to 5%, effective January 4, 2016.

### What's New on SiglerTV

Check out these new videos on SiglerTV.com:

- Nest Learning Thermostat
- Nest Protect
- Carrier Cor Thermostat (dated 2/1/2015)
- Pro1 T855i Thermostat

The password is swd.



## This Issue

Up To Date

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Some of the \$1,900,000 in Bay Area parts inventory, ready to go for winter

## Two great stats...two different homeowners

**My homeowner is tech-friendly, always wanting the latest gadget to impress their friends. What stat do I sell them?**

Sigler Wholesale Distributors is excited to now stock the third generation Nest Learning Thermostat. This control is synonymous with technology trends and works well with any Carrier system. Using historical adjustments and motion sensor(s) in the home, the stat "Learns" homeowner schedules and preferences. Nest also works with more than 10,000 other brands, opening the door for you to provide a basic home automation system for your customer.



**My homeowner likes tech, but the highest level of comfort in their home is critical. What stat do I sell them?**

Carrier's Cōr thermostat is a smart thermostat that actually lives up to its name. One feature not easily found elsewhere is the choice between adjustable stage-two delta or algorithm control and a reverse staging option for more low stage operation. Extensive energy reports also help your homeowner see exactly when energy dollars are being spent so they can modify settings to maximize savings. It will even provide them with customized energy saving tips.



Through the end of the year, save big with either of these great thermostats.

- Purchase either: The Nest Learning Thermostat + Nest Protect, or Carrier Cōr Thermostat + Kidde 10-year smoke alarm
- Save either \$100 on any 90% Performance Series Furnace, or \$50 on any 80% Performance Series Furnace

For more details and promotion rules, talk to a Sigler Wholesale Distributors customer service representative. Either way, you and your homeowner both win!

# Sigler

Wholesale Distributors

THE PRODUCTS YOU NEED  
THE VALUE YOU DESERVE

[www.SiglerNorCal.com](http://www.SiglerNorCal.com)

### Concord

1920 Mark Court, #100

p – 925.825.1540

f – 925.825.1427

Steve Moorhead x8501

Catie Bier x8516

Dario Marroquin x8505

Jimmy Hilton x8512

Bob Tomlinson x8502

### San Jose

1070 Commercial St, #106

p – 408.453.3300

f – 408.452.1822

John Schurr x8300

Mike Ha x8305

Vidal Lara x8308

Phyllis LaVoy x8307

Dave Peters x8314

Linda Randall x8311

Bill Sperbeck x8302

Brett Sutton x8312

### South San Francisco

229 Littlefield Avenue, #4

p – 415.330.6600

f – 415.330.6670

Tricia Maychrowitz x8404

Ashley Parks x8407

Eric McMillan x8401

Pete Martinez x8406

### Regional Manager

Jon Malkovich x8500

### Technical Support

Greg Sanchez x8405

### Marketing

Sabrina Sahota x8514

### Credit & Accounting

A-Q: Connie Watts x5158

R-Z: Dina Rowell x5326

### Administrative Support

Debbie Russitano x8412

## Featured Products

### Fall Sigler Club

It's not too late to get into the Fall Sigler Club. This bi-annual promotion gives you the opportunity to lock in great pricing throughout the year and cash-in with reward points that accumulate on all of your parts purchases through the season.

This year, the Sigler Club pricing has two extra pages, making it even easier to reach the \$1000 minimum buy-in amount. Mention this article and we'll extend the "Double-points" offer on your initial order two more weeks, until November 13. You're guaranteed no less than \$50 from Best Buy on that initial order! Place your order today.



## PRO

There is certainly a lot of buzz in the marketplace about expensive WiFi thermostats. What if your homeowner wants a simple stat that offers remote connectivity? And what if you wanted to provide them something that wasn't readily available at Best Buy or Lowe's?

Thankfully, the T855i from Pro1 is your perfect solution!



Setting up the WiFi connection is easy. If you're upgrading an existing Pro1 stat, that's easy too as the T855i uses the same back plate as every other Pro1 stat. While supplies last, get a free Pro1 hat when you buy a T855i for only \$99.99!

## Technical Tips

### Q: Furnace condensate traps...clean or replace?

With the 40" furnaces (white condensate trap), there is no way of knowing how much stuff is in the trap, and it may take multiple flushes to break things loose and get it flowing. Even after you think you have it clean, you can't look inside to be sure. The traps on the 35" furnaces are clear on the backside, so you get a quick visual as to what you're up against to get it clean and free draining.

I've seen mud, bees, spiders, earwigs - you name it, in furnace condensate traps. Sometimes it comes out easy, while some stuff refuses to release. Nothing worse than spending 20 minutes 'cleaning' a trap, only to get a

call back 3 days later for a nuisance code 31 pressure switch trip.

For the price of a replacement trap, I think they should be a staple truck inventory item for any technician performing service and maintenance on condensing furnaces. Especially on pre-paid maintenance calls - you could have it replaced and be money ahead compared to the time it takes to flush it and hope.

40" furnace trap (white)

Part Number: 319830-402

35" furnace trap (clear back)

Part Number: 336836-751