

Up To Date

New Voices

You may hear two new voices when you call Sigler Wholesale Distributors. Michael Viscara and Jimmy Lightfoot have joined our customer service team in San Jose and Concord. More additions are coming soon!

Spring Training

It's not just for baseball players! The lineup will be available shortly with four new classes to get your service and installation departments in shape for the cooling season.

Bill Trust

If you're not yet enrolled in Sigler Wholesale Distributor's online invoicing and billing tool, you need to check it out. Managing your invoices and payments could not be any easier. Talk to your Territory Manager or branch Operations Manager for more information.



What's New on SiglerTV

Furnace Condensate Traps (x3)
Two-Stage Furnace Code 31
Furnace Code 25
(the password is swd)

The Friday night trade show prior to the 2017 Dealer Meeting in Napa

Carrier Cool Cash – Spring 2017

Cool Cash is back, the consumer rebate program for Carrier Temperature Tough and Comfort-Plus Dealers. It started on March 1 and runs until May 31. Equipment must be installed by June 15 and all claims must be received by 4:00 PM on June 30.

Rebates require a Carrier Control (SYSTXCC, TP- TC-) or Air Purifier (GAPA, PGAP)...

	<u>Infinity Furnace</u> 58CVX, 59TN6, 59MN7	<u>Performance Furnace</u> 58PHY, 58CTY, 59SP5, 59TP6	<u>Other/No Furnace</u>
<u>Greenspeed AC</u> 24VNA9	FAD: \$1100 Non-Fad: \$950	N/A	N/A
<u>Infinity AC</u> 24ANB1, 24ANB7	FAD: \$600 Non-Fad: \$550	FAD: \$400 Non-Fad: \$350	FAD: \$175 Non-Fad: \$150
<u>Performance AC</u> 24ACB7, 24AHA4	FAD: \$400 Non-Fad: \$350	FAD: \$200 Non-Fad: \$150	FAD: \$75 Non-Fad: \$50
<u>Other/No AC</u>	FAD: \$175 Non-Fad: \$150	FAD: \$75 Non-Fad: \$50	\$0

Additional rebates which may or may not be part of a system...

Infinity WiFi	\$150	May be part of a system or stand-alone
Cor	\$150	Must be part of an Infinity or Performance Series AC and Furnace System
Home Automation	\$50	May be part of a system or stand-alone
Performance Series Ductless	\$200	May be part of a system or stand-alone
GAPA	\$150	May be part of a system or stand-alone
PGAP	\$100	May be part of a system or stand-alone

Additional rebates for heat pumps, HybridHeat systems, small packaged products and other accessories are available. Please refer to the factory rebate list or www.CarrierIncentives.com for more promotion details and restrictions.

For more information, check out www.SiglerNorCal.com

Concord

1920 Mark Court, #100

p – 925.825.1540
f – 925.825.1427

Celeste Wolf x8507
Catie Bier x8516
Linda Randall x8311
Jimmy Hilton x8512
Jimmy Lightfoot x8513
Ofelia Norwood x8505
Steve Moorhead x8501
Bob Tomlinson x8502

San Jose

1070 Commercial St, #106

p – 408.453.3300
f – 408.452.1822

Vidal Lara x8308
Joseph Bautista x8309
Mike Ha x8305
Phyllis LaVoy x8307
Clayton Schultz x8324
Bill Sperbeck x8302
Michael Viscara x8327

South San Francisco

229 Littlefield Avenue, #4

p – 415.330.6600
f – 415.330.6670

Debbie Russitano x8412
Tricia Maychrowitz x8404
Eric McMillan x8401
Pete Martinez x8406
Adonis Segrove x8407

Regional Manager

Jon Malkovich x8500

Technical Support

Greg Sanchez x8405

Marketing

Sabrina Sahota x8514

Credit & Accounting

A-Q: Emily Wohlf x5158
R-Z: Dina Rowell x5326

Featured Products

Honeywell

The new Honeywell T-Series thermostats are in stock and early feedback from both contractors and homeowners is great!

More models are expected to be introduced this summer, but here's what's in stock today at Sigler Wholesale Distributors:



TH6210U2001 T6 Pro 1/1
TH6220U2000 T6 Pro 2/2



TH6220WF2006 Lyric WiFi 2/2

In March, all Honeywell thermostats (new and old) are 10% off the normal price!



Your business specializes in HVAC, right? You have the H mastered along with the AC. But what about the V? Talking to your customers about their ventilation needs is just as important as everything else you do for the homeowner.

Sigler Wholesale Distributors is proud to represent Delta products and their complete line of Breez Ventilation Systems. Delta is devoted to innovative products that are high-efficiency and energy-saving. All of their fans use DC motors for superior sound ratings and smaller duct sizes than the competition. With Delta, you get superior quality with pricing that you will love.

Check out page 42 of the Sigler Wholesale Distributors Supply and Installation Accessory Reference Guide. During the month of March, you can buy one and get one free on their entire-lineup. Sorry, this deal does not apply to special new construction pricing and the limit is five per company.

Technical Tips

Q: The old furnace 'worked' but the new furnace trips limit and locks out?

First and foremost, define 'worked'. Older furnaces when applied to a marginal duct system would 'ride the limit'. The furnace would turn on, overheat, shut off on limit, and then start again, only to cycle perpetually. There was no 'intelligence' built in to the board or controls that suggested something was not right, and a furnace cycling on limit was not recognized as a 'problem', it just turned on and off until the setpoint was reached. Homeowners accepted that type of operation as 'normal'.

Fast forward to current product in the marketplace. A couple of trips on limit and the intelligence in the board

recognizes something isn't proper...a hint for you to look deeper.

Manifold pressure, airflow setting, duct static, and temperature rise will lead you to the solution. Ask some questions, take some measurements and don't assume a new machine is more 'sensitive' than an old machine.

Manifold pressure is the easiest item to take off the list. Check the manufacturer's suggested manifold pressure based on heat content of the local fuel (hint...1025 at 0.58 specific gravity in our area). Check the rise, make a fan speed adjustment, and then re-access.