

## Up To Date

### Fall Cool Cash

Carrier's consumer rebate promotion has started and runs through November 30, 2017. Participating dealers can offer homeowners a rebate as high as \$1250, or even higher on some systems. Now, Carrier 1:1 and multi-zone ductless split systems are included! Download the grid and details at [goo.gl/iwruhq](http://goo.gl/iwruhq)

### Smart Thermostat Rebate

PG&E now has a smart thermostat program which offers homeowners a \$50 rebate when they upgrade to a Carrier Côt, Nest or ecobee thermostat. Check out [goo.gl/26y2D2](http://goo.gl/26y2D2)

### Inventory Closures

We will be closed for inventory on...

- 10/13 in Concord
- 10/20 in San Jose
- 10/27 in South San Francisco

The Thursday prior to these dates, the store will be closing early at 3:00.



## What's New on SiglerTV

Troubleshooting Indoor Fan  
Motors (4 videos)  
*(the password is swd)*

Sebastián, during his treatment for medulloblastoma at St. Jude Hospital

## Chocolate Candy Bar Community Fundraiser

When 9-year-old Sebastián grows up, he wants to be a professional soccer player. But in 2014, Sebastián's dream was in jeopardy. Earlier that year, his parents learned he suffered from a rare brain tumor called medulloblastoma. "We were devastated," said his mother, Belén. "Sebastián had always been a sweet, caring child with an adventurous heart. It was difficult to imagine he was so sick."

Doctors sent the family to St. Jude Children's Research Hospital for Sebastian's continuing treatment and care. At St. Jude, Sebastián's treatment included chemotherapy, radiation therapy and oral chemotherapy.

Families never receive a bill from St. Jude for treatment, travel, housing or food — because all a family should worry about is helping their child live. "There are no words to describe St. Jude," Belén said. "Everything is designed so families only worry about loving their children."

Throughout treatment, Sebastián never lost sight of his dream. "All he asked me when he was in the hospital was that he

wanted to play soccer on a team," said Belén. "We promised him that we would sign him up when he finished treatment."

Sebastián finished treatment in 2015 and now returns to St. Jude for regular checkup appointments. And just like they promised during treatment, his parents enrolled him on a soccer team soon after completing treatment.

"Every time we watch him play we remember everything that he went through and it's incredible seeing how much energy he has," said Belén. "We are thankful for our St. Jude family who helped us through every step of the process."

This month, Sigler Wholesale Distributors is proud to support the St. Jude Children's Research Hospital. In Concord, San Jose and South San Francisco, we will be selling See's Chocolate bars for \$2.50 each or 5 bars for \$10. Because of a generous gift by Sigler Wholesale Distributors, 100% of your purchase price will go directly to St. Jude Children's Research Hospital.

# Sigler

Wholesale Distributors

THE PRODUCTS YOU NEED  
THE VALUE YOU DESERVE

### Concord

1920 Mark Court, #100

p - 925.825.1540

f - 925.825.1427

e - CNCorders@siglers.com

Celeste Wolf x8507

Steven Anello x8509

Catie Bier x8516

Linda Randall x8311

Jimmy Hilton x8512

Jimmy Lightfoot x8513

Ofelia Norwood x8505

Steve Moorhead x8501

### San Jose

1070 Commercial St, #106

p - 408.453.3300

f - 408.452.1822

e - SAJorders@siglers.com

Vidal Lara x8308

Joseph Bautista x8309

Marcus Garcia x8321

Mike Ha x8305

Clayton Schultz x8324

Bill Sperbeck x8302

Bryan Sperbeck x8322

### South San Francisco

229 Littlefield Avenue, #4

p - 415.330.6600

f - 415.330.6670

e - SSForders@siglers.com

Debbie Russitano x8412

Paul Hayes x8418

Tricia Maychrowitz x8404

Pete Martinez x8406

Adonis Segrove x8407

### Regional Manager

Jon Malkovich x8500

### Technical Support

Greg Sanchez x8405

### Marketing

Sabrina Sahota x8514

### Credit & Accounting

A-Q: Emily Wohlf x5158

R-Z: Dina Rowell x5326

## Featured Products



In a world saturated with “smart” thermostats, the new ecobee4 has one feature that causes it to stand out among the crowd. Connect it to your Amazon Prime account and you now have Amazon Alexa Voice Service in your home with no additional hardware required.

Yes, the ecobee4 can perform the many 'skills' that come with Alexa. All you have to do is ask, and watch the blue light pipe on top of the thermostat blink in response. For total hands-free control, it can even hear you from across the room. ecobee4 has embedded microphones with far-field voice recognition and a speaker engineered for full sound. You can hear and speak to it from across the room!



EB-STATE4P-01 – \$210



Sigler Wholesale Distributors has a great supply of ductless mini-split line sets with 3/4" white polyethylene insulation.



**1/4 x 3/8 in 30 or 50 foot lengths**

**1/4 x 1/2 in 30 or 50 foot lengths**

**3/8 x 5/8 in 30 or 50 foot lengths**

**3/8 x 3/4 in 50 foot length**

These line sets look great and are more resistant to tearing than traditional black elastomeric insulation.

If you're working on a large job, ask for a quote on a pallet of line sets which can be ordered with custom lengths, tube sizes, insulation, connections, wire and labeling.

## Technical Tips

### Q: What's up with the insulation peeling off a downflow coil?

Yep, nothing new here, but it's more prevalent within the last few years. There are a handful of things a service and installation crew should know:

Different manufacturers of coils have different methods of “retaining” the insulation in the cabinet of the coil. With multi-position coils being prevalent, it's important to dive into the installation instructions for a given coil.

Most will state in “counterflow applications, tape the leading edge of insulation to prevent...” – hmmm, you get the hint. In downflow/counterflow applications, space between the coil and furnace is important for laminar

airflow, reduced turbulence, moisture carry-off, limit trips, and potential floating/lifting insulation. Federal VOC requirements limit what a manufacturer can use for adhesive (and the good glues are gone).

Install crew: get some tape. Service crew: talk to install crew about tape. Regardless of coil manufacturer, make sure the leading edge of the insulation is “smooth” in downflow/counterflow applications. This simple step at install saves a needless callback in the heat of the season. Insulation flaps in cooling season, ‘no cool’ call. Insulation flaps in heating season, limit trip call.