

## Up To Date

### Carrier Price Pages

Carrier had a nationwide price increase on July 1. Please make sure you're using a current set of price pages.

### Shoemaker

Airflow is critical, so Sigler Wholesale Distributors has increased inventory of high-performance Shoemaker grilles and registers. Check out the 945 and 950 adjustable blade supply registers, 620FG and 600 egg crate return grilles and the 905 blade return grille.

### Refrigerant Prices

Prices are going down on refrigerant. Here are the current prices:

- R410A = \$99
- R407C = \$219
- R422B = \$199

### July 4

All Sigler Wholesale Distributor locations will be closed on July 4. Happy Independence Day!



## What's New on SiglerTV

New 24APB6 (2 videos)

New 24VNA0 (7 videos)

(the password is swd)

Dontae Brewer and Deron Whigham loading a QuietCool fan in Concord

## QuietCool Whole House Fans

When you hear the words "Whole house fan," what comes to mind? A giant propeller in the hallway with louvers that slap open and a motor that wakes the neighbors when it's turned on at full speed? If so, it's time you check out the next generation of whole house fans.

Sigler Wholesale Distributors is proud to be partnered with QuietCool, the inventor of the ducted whole house fan. Their fans are all made in Southern California and are remarkably effective, practical, and...yes...quiet!

In our market, a whole house fan makes sense. Think about your own daily habits. When you come home from work and it's hot inside yet the outside temperature has cooled down, do you open the windows? While the cross-breeze is nice, what if you could move that air through your home more effectively?

When correctly sized, a QuietCool system will fully exchange the entire air volume of a home 15-20 times per hour, or about one full air exchange every 3 to 4 minutes. The "active" breeze that is created is why

QuietCool is so effective. The entire mass of the home is cooled because the whole house fan is removing hot air and replacing it with cooler air at a high rate of speed and volume. Additionally, the attic is flushed of the hot air and replaced with cooler air. The end result is a fresh and comfortable home at a fraction of the cost of running a central air conditioner.

Are we trying to eliminate air conditioning? Certainly not, as there are plenty of days when it doesn't cool down fast enough in the evening to make a whole house fan practical. However, it's a nice product to complement the systems that you're already proposing.

In addition to the cooling benefits, a QuietCool whole house fan can help exhaust the home of cooking, pet and other odors. Simply turn on the fan when you're frying the bacon and those odors won't linger around!

Want a system to try out in your own home? Ask your Sigler Wholesale Distributors territory manager about the personal use program.

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## Featured Products



A labor warranty on the equipment you're selling may be a good idea for both you and your homeowner. It increases your total sale and provides the homeowner with peace of mind as they'll be protected from the unexpected cost of repairs.

However, if you're self-insuring, you're probably doing it illegally. Instead, trust the pros at J.B. & Associates. They offer a variety of plans at the most competitive pricing in the industry. Claims are reimbursed in 15 business days or less and their program allows for multiple repairs without penalty. You can even purchase a plan up to 24 months after the original start-up date!

A five year labor plan on a complete AC split system is only \$397. That includes a \$125/hour reimbursement rate, trip charge, refrigerant, reclaim allowance and parts mark-up. A similar ten year plan is only \$813. Check out all of their plans, pricing and consumer brochures online at <http://jbamaterials.com/sigler>.



CPS is the premier innovator and manufacturer of HVAC fittings and tools in the HVAC industry. Sigler Wholesale Distributors is delighted to stock several CPS products including:



Fittings – adapters, caps, access fittings, valve cores and more.



Tools – scales, recovery machines, vacuum pumps, manifolds, oil and more.

For a list and prices, check out page 4 of the Sigler Club cooling program. Buy anything from CPS during the month of July and get a \$5 Starbucks gift card. Yes, even if you buy a mini-split access valve for \$3.61, you'll get a \$5 gift card!

## Technical Tips

**Q: Whoa, what happened to the manifold pressure tap on furnace gas valves?**

To state the obvious, it changed! We discussed the change during our late fall training, but until the product hits the street it's one of those "oh yea, now I remember" moments.

So here's the skinny. As many of you know, the 1/8th inch NPT outlet tap wasn't always the easiest thing to access when it came time to check and adjust manifold pressure. The new gas valves no longer have the port, and instead use a 5/16th inch outlet boss (tower port) with a 3/32nd hex screw inside the boss.

To check manifold pressure, turn off the gas supply, use the 3/32nd hex to

turn the screw 1 turn counter-clockwise, place a 5/16th tube connection on top of the boss and connect it to your manometer. Turn gas supply back on, start the system and proceed with checking and adjusting via the standard regulator adjusting screw. When complete, turn off the gas supply, remove your tube and retighten the 3/32nd hex.

If your manometer tubes are ¼ inch, you'll need to get an adapter and a piece of 5/16th inch tubing. If you want to do it the easy way, order kit 92-1003 which has a hex wrench, ¼ to 5/16 adapter and short piece of 5/16 tube. It might save some time for \$15.04.